

Joint Ventures Questionnaire

Instructions

The information provided through this questionnaire will be used for research purposes only and will be treated confidentially. We ask for your assistance in undertaking the survey. The questionnaire can best be answered online using the following link: http://www.aasb.com.au/joint_ventures_survey.htm.

All information is passed on via a secure server. Alternatively, a hard copy may be completed and faxed to the Joint Ventures Project Leader Ahmad Hamidi on the secure fax line +613 9617 7693. Hard copies can be printed from http://www.aasb.com.au/joint_ventures_survey.pdf. **Please submit your reply by 28 July 2004.**

Introduction

The International Accounting Standards Board (IASB) is currently reviewing the accounting treatment of investments where two or more parties enter an undertaking or activity together. In some cases these arrangements have the characteristics of, and are classified as, joint ventures. In other cases they are classified as investments in associates. The purpose of this survey is to identify and analyse the characteristics of these investments to assist in revising the IASB's standard on the accounting for interests in joint ventures.

The survey is intended to elicit information on these investments whether or not they are accounted for as joint ventures within your jurisdiction. This might include partnership arrangements, co-operative agreements and joint investments. Some jurisdictions have financial reporting standards that do not allow certain of these investments to be classified as joint ventures for financial reporting purposes. Since one of the fundamental issues is determining the investments that should be classified as joint ventures, we would like you to adopt a broad view of these investments in completing this survey.

When completing the questionnaire, links will guide you to relevant questions. When there is no link, please continue to the next question in sequence.

General Questions

1. Are you presently engaged in an economic or business undertaking or activity jointly with others?

Yes

No (if the answer is "No", there is no need to complete the questionnaire.)

2. How many joint arrangements are you presently engaged in?

- one
- 1-10
- 11-50
- 51-100
- 100+

3. In what types of industry or activity have you entered into joint arrangements?
Please specify:

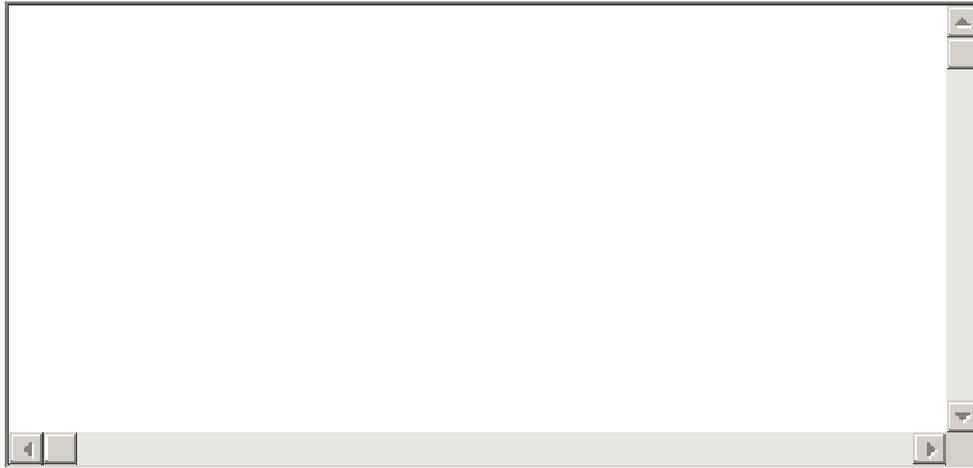


Instruments Underlying Arrangements

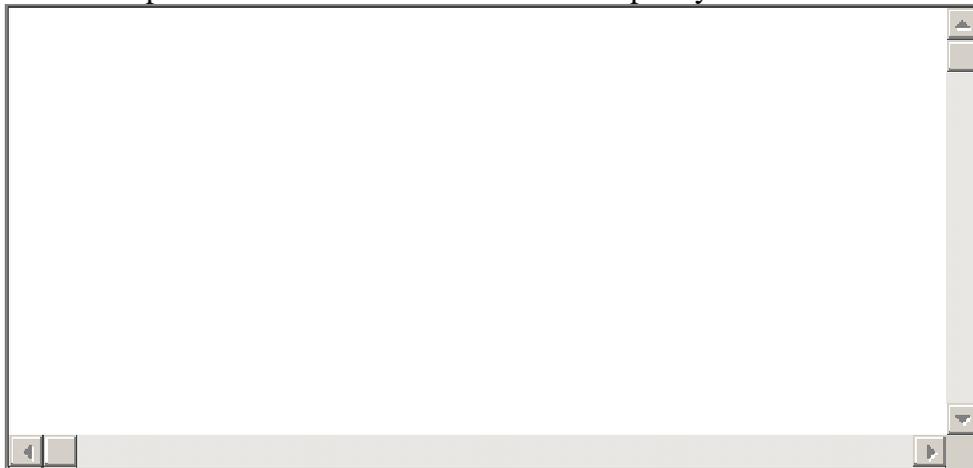
4. What instrument gives effect to these joint arrangements?

(Select all that apply.)

- Contract/joint operating agreement
- Shareholders/partnership agreement
- Other written arrangement, such as constitution or articles. Please specify:



- Unwritten (constructive) arrangement. For example is it based on cultural or traditional practice or some other basis? Please specify:



Veto rights

5. Where veto rights exist for participants in a joint arrangement, which of the following apply? (Example of veto rights: Party A has a minority holding in an incorporated joint arrangement but the joint arrangement contract gives party A the right to veto the decisions of the majority holder (party B) on strategic policies. This ensures that party B would be unable to control the joint arrangement unilaterally thus giving rise to a joint control situation). Joint control is currently defined in the IASB standards as "The contractually agreed sharing of control over an economic entity, and exists only when the strategic financial and operating decisions relating to the activity require the unanimous consent of the parties sharing control (the venturers)."

- Those rights amount to joint control (for example, because they can be exercised to effectively require all the voting parties to consent to the strategic decisions to govern the joint arrangement)
- Those rights do not amount to joint control (for example, because another

party could ultimately override them).

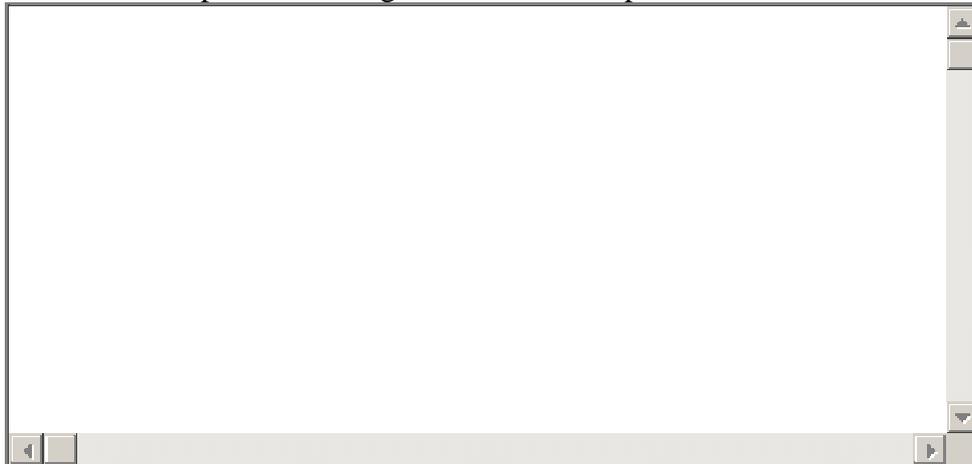
N/A

Form of Arrangement

6. Which one or more of the following forms do you use for your joint arrangements? (If you have several joint arrangements within a particular “form”, choose a typical arrangement within that form and answer questions in respect of that one arrangement.) **Note: When you have more than one form, the questionnaire will guide you back later to answer questions on each form.**

Incorporated Arrangements

- Company ([Skip to Q. 7](#))
- Partnerships which have a separate statutory life, such as a limited liability partnerships ([Skip to Q. 12](#))
- Other Incorporated Arrangements. Please explain:

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[\(Skip to Q. 17\)](#)

Unincorporated Arrangements

- Partnerships which do not have a separate statutory life such as general partnerships ([Skip to Q. 22](#))
- Trusts ([Skip to Q. 27](#))
- Other Unincorporated - such as associations, and undivided interests.
Please Explain:

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[\(Skip to Q. 32\)](#)

7. What is the nature of your participation in the company?

- Active decision maker in operating and financing activities
- Passive investor
- Other arrangements in place that ensure that essential decisions are taken collectively and are followed. Please explain:

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8. Is the substance of this arrangement different from its legal form?

- Yes [\(Go to Q. 9\)](#)
- No [\(Skip to Q. 10\)](#)

9. Which one or more of the following have led you to introduce other arrangements that make the substance of this joint arrangement different from its legal form?

(Select all that apply.)

- Commercial reasons (such as tax advantage)
- Legal reasons (such as using a particular form for regulatory purposes but having in place arrangements that puts a venturer in effective control of operations)
- Other - Please explain:

10. Has the form of this arrangement significantly affected its substance? (In some circumstances, the legal form of an arrangement may have significant implications for the rights and obligations of the investor such that it could affect the substance of the arrangement.)

- Yes ([Go to Q. 11](#))
- No ([Skip to Q. 37](#))

11. Which one or more of the following characteristics of the joint arrangement were affected by the form used?

(Select all that apply.)

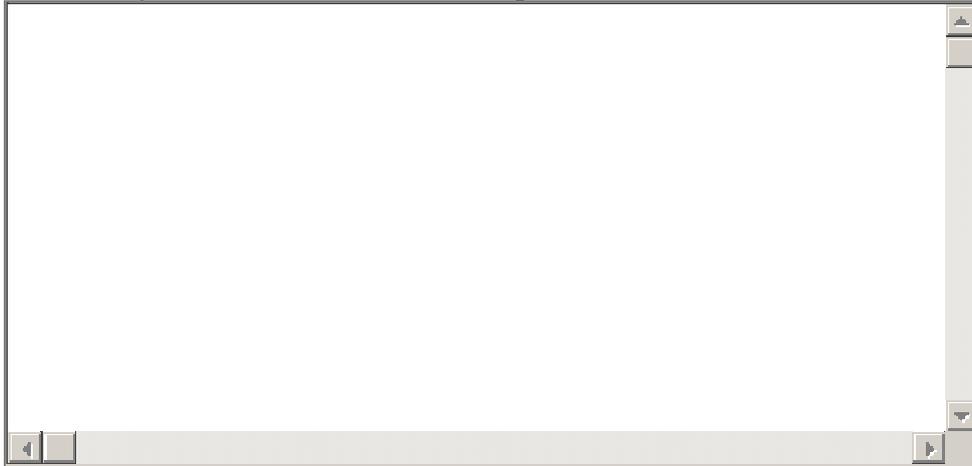
- What assets you control
- Ability to participate in decision making
- How risks are shared
- How rewards are shared

[\(Skip to Q. 37\)](#)

12. What is the nature of your participation in the incorporated partnership?

- Active decision maker in operating and financing activities
- Passive investor

Other arrangements in place that ensure that essential decisions are taken collectively and are followed. Please explain:



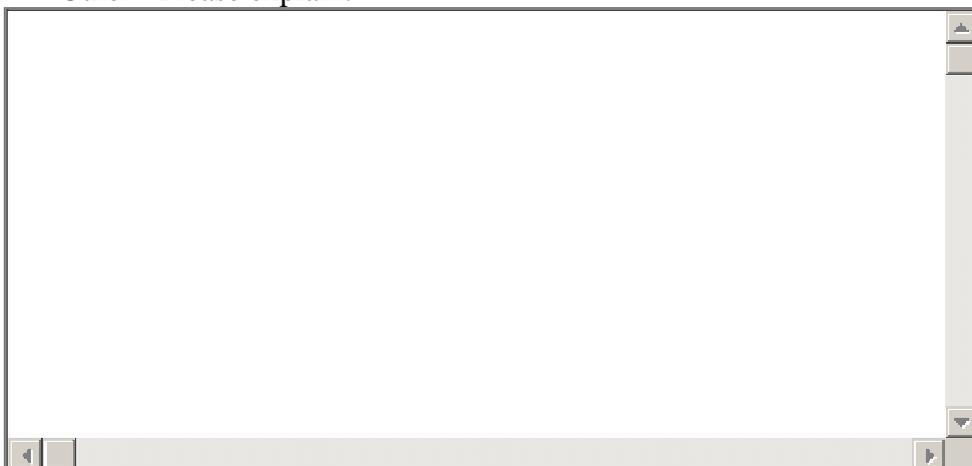
13. Is the substance of this arrangement different from its legal form?

- Yes ([Go to Q. 14](#))
- No ([Skip to Q. 15](#))

14. Which one or more of the following have led you to introduce other arrangements that make the substance of the joint arrangement different from its legal form?

(Select all that apply.)

- Commercial reasons (such as tax advantage)
- Legal reasons (such as using a particular form for regulatory purposes but having in place arrangements that puts a venturer in effective control of operations)
- Other - Please explain:



15. Has the form of this arrangement significantly affected its substance? (In some

circumstances, the legal form of an arrangement may have significant implications for the rights and obligations of the investor such that it could affect the substance of the arrangement.)

- Yes ([Go to Q. 16](#))
- No ([Skip to Q. 38](#))

16. Which one or more of the following characteristics of the joint arrangement were affected by the form used?

(Select all that apply.)

- What assets you control
- Ability to participate in decision making
- How risks are shared
- How rewards are shared

[\(Skip to Q. 38\)](#)

17. What is the nature of your participation in the particular incorporated form specified?

- Active decision maker in operating and financing activities
- Passive investor
- Other arrangements in place that ensure that essential decisions are taken collectively and are followed. Please explain:



18. Is the substance of this arrangement different from its legal form?

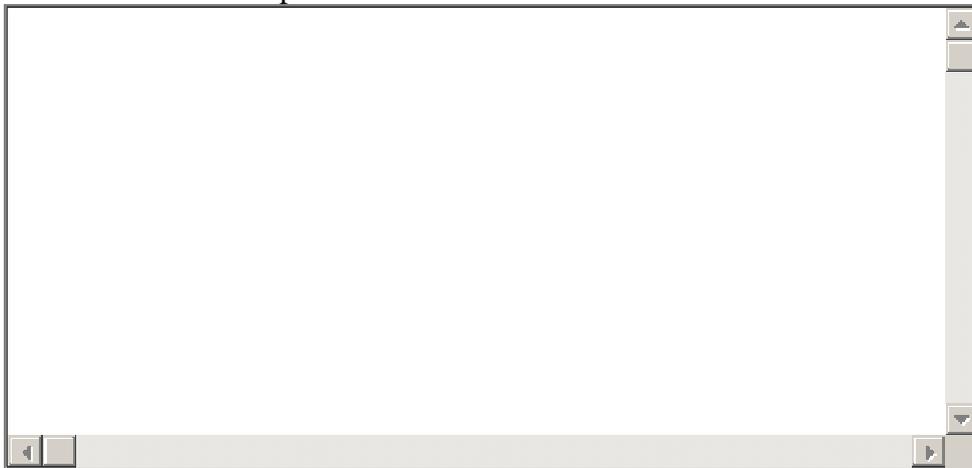
- Yes ([Go to Q. 19](#))

- No ([Skip to Q. 20](#))

19. Which one or more of the following have led you to introduce other arrangements that make the substance of the joint arrangement different from its legal form?

(Select all that apply.)

- Commercial reasons (such as tax advantage)
- Legal reasons (such as using a particular form for regulatory purposes but having in place arrangements that puts a venturer in effective control of operations)
- Other - Please explain:



20. Has the form of this arrangement significantly affected its substance? (In some circumstances, the legal form of an arrangement may have significant implications for the rights and obligations of the investor such that it could affect the substance of the arrangement.)

- Yes ([Go to Q. 21](#))
- No ([Skip to Q. 39](#))

21. Which one or more of the following characteristics of the joint arrangement were affected by the form used?

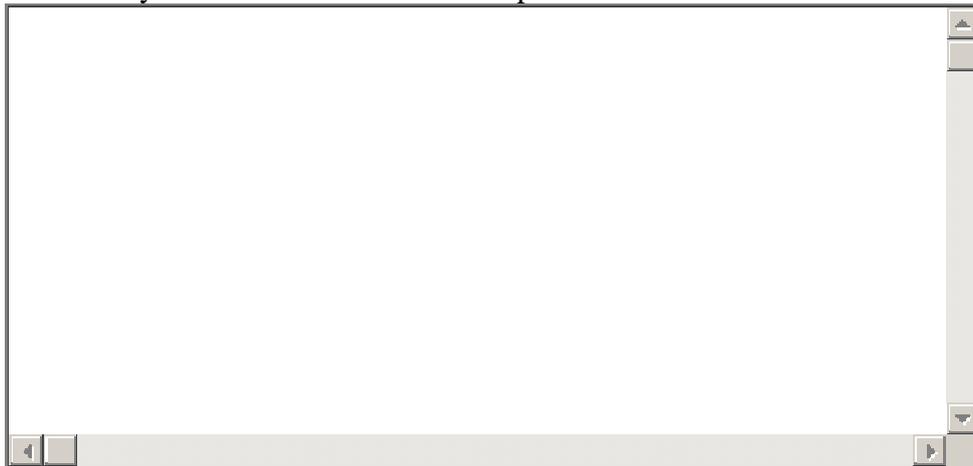
(Select all that apply.)

- What assets you control
- Ability to participate in decision making
- How risks are shared
- How rewards are shared

[\(Skip to Q. 39\)](#)

22. What is the nature of your participation in the unincorporated partnership?

- Active decision maker in operating and financing activities
- Passive investor
- Other arrangements in place that ensure that essential decisions are taken collectively and are followed. Please explain:



23. Is the substance of this arrangement different from its legal form?

- Yes ([Go to Q. 24](#))
- No ([Skip to Q. 25](#))

24. Which one or more of the following have led you to introduce other arrangements that make the substance of the joint arrangement different from its legal form?

(Select all that apply.)

- Commercial reasons (such as tax advantage)
- Legal reasons (such as using a particular form for regulatory purposes but having in place arrangements that puts a venturer in effective control of operations)
- Other - Please explain:



25. Has the form of this arrangement significantly affected its substance? (In some circumstances, the legal form of an arrangement may have significant implications for the rights and obligations of the investor such that it could affect the substance of the arrangement.)

- Yes ([Go to Q. 26](#))
- No ([Skip to Q. 40](#))

26. Which one or more of the following characteristics of the joint arrangement were affected by the form used?

(Select all that apply.)

- What assets you control
- Ability to participate in decision making
- How risks are shared
- How rewards are shared

[\(Skip to Q. 40\)](#)

27. What is the nature of your participation in the trust?

- Active decision maker in operating and financing activities
- Passive investor
- Other arrangements in place that ensure that essential decisions are taken collectively and are followed. Please explain:

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28. Is the substance of this arrangement different from its legal form?

- Yes ([Go to Q. 29](#))
- No ([Skip to Q. 30](#))

29. Which one or more of the following have led you to introduce other arrangements that make the substance of the joint arrangement different from its legal form?

(Select all that apply.)

- Commercial reasons (such as tax advantage)
- Legal reasons (such as using a particular form for regulatory purposes but having in place arrangements that puts a venturer in effective control of operations)
- Other - Please explain:

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30. Has the form of this arrangement significantly affected its substance? (In some circumstances, the legal form of an arrangement may have significant implications for the rights and obligations of the investor such that it could

affect the substance of the arrangement.)

- Yes ([Go to Q. 31](#))
- No ([Skip to Q. 41](#))

31. Which one or more of the following characteristics of the joint arrangement were affected by the form used?

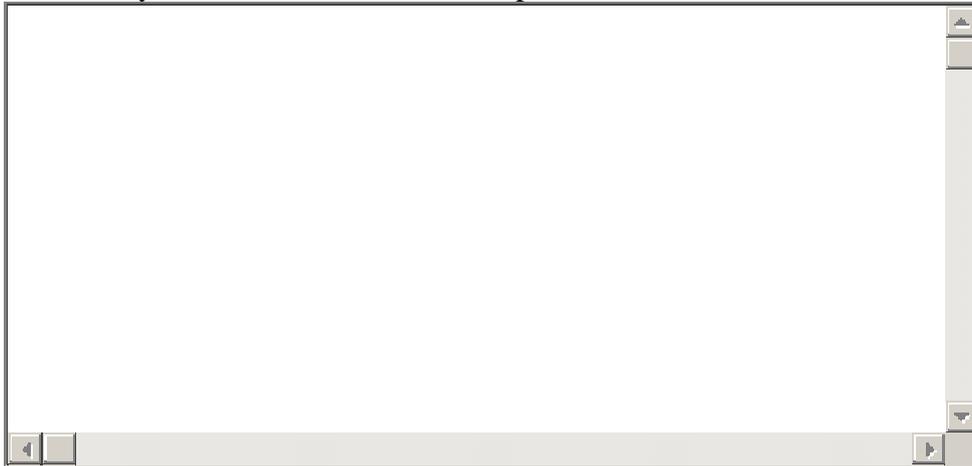
(Select all that apply.)

- What assets you control
- Ability to participate in decision making
- How risks are shared
- How rewards are shared

[\(Skip to Q. 41\)](#)

32. What is the nature of your participation in the unincorporated form specified?

- Active decision maker in operating and financing activities
- Passive investor
- Other arrangements in place that ensure that essential decisions are taken collectively and are followed. Please explain:

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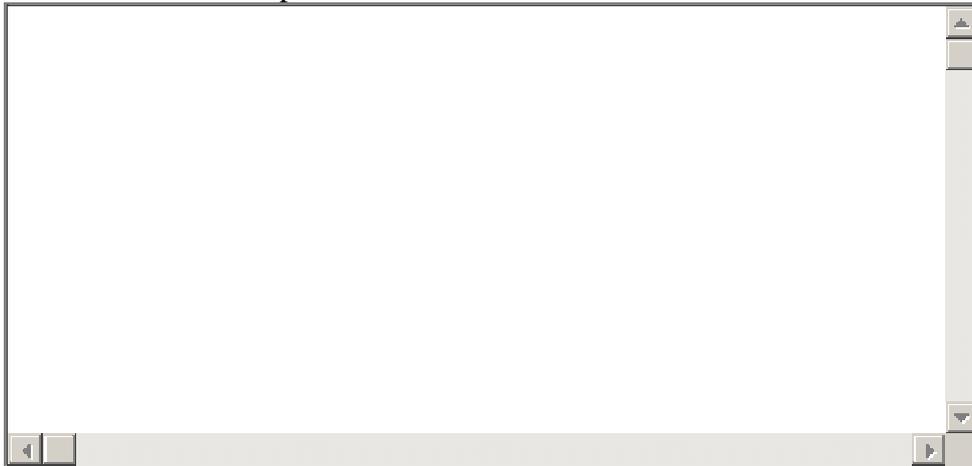
33. Is the substance of this arrangement different from its legal form?

- Yes ([Go to Q. 34](#))
- No ([Skip to Q. 35](#))

34. Which one or more of the following have led you to introduce other arrangements that make the substance of the joint arrangement different from its legal form?

(Select all that apply.)

- Commercial reasons (such as tax advantage)
- Legal reasons (such as using a particular form for regulatory purposes but having in place arrangements that puts a venturer in effective control of operations)
- Other - Please explain:



35. Has the form of this arrangement significantly affected its substance? (In some circumstances, the legal form of an arrangement may have significant implications for the rights and obligations of the investor such that it could affect the substance of the arrangement.)

- Yes ([Go to Q. 36](#))
- No ([Skip to Q. 42](#))

36. Which one or more of the following characteristics of the joint arrangement were affected by the form used?

(Select all that apply.)

- What assets you control
- Ability to participate in decision making
- How risks are shared
- How rewards are shared

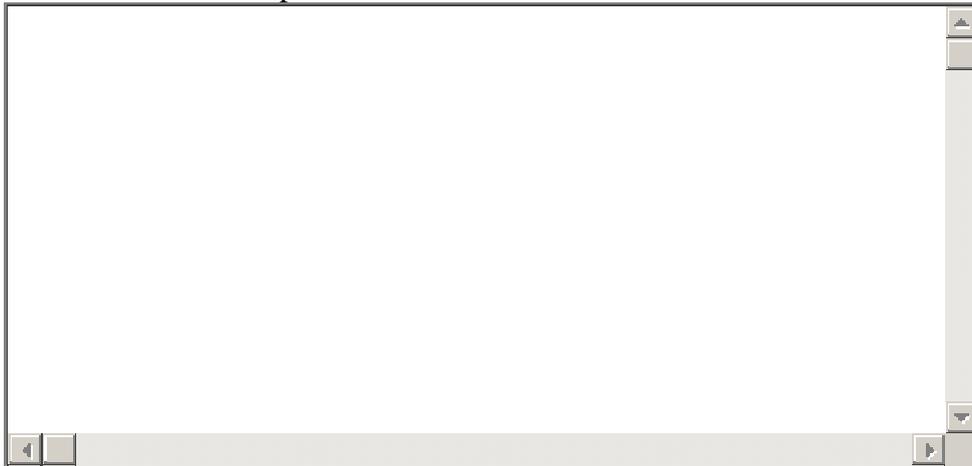
[\(Skip to Q. 42\)](#)

37. For which one or more of the following reasons have you used the company

form?

(Select all that apply.)

- Limited liability
- Lender requirements
- Regulatory requirements
- Tax
- Other - Please explain:



[\(Skip to Q. 43\)](#)

38. For which one or more of the following reasons have you used the incorporated partnership form?

(Select all that apply.)

- Limited liability
- Lender requirements
- Regulatory requirements
- Tax
- Other - Please explain:

[\(Skip to Q. 48\)](#)

39. For which one or more of the following reasons have you used the particular incorporated form specified?

(Select all that apply.)

- Limited liability
- Lender requirements
- Regulatory requirements
- Tax
- Other - Please explain:

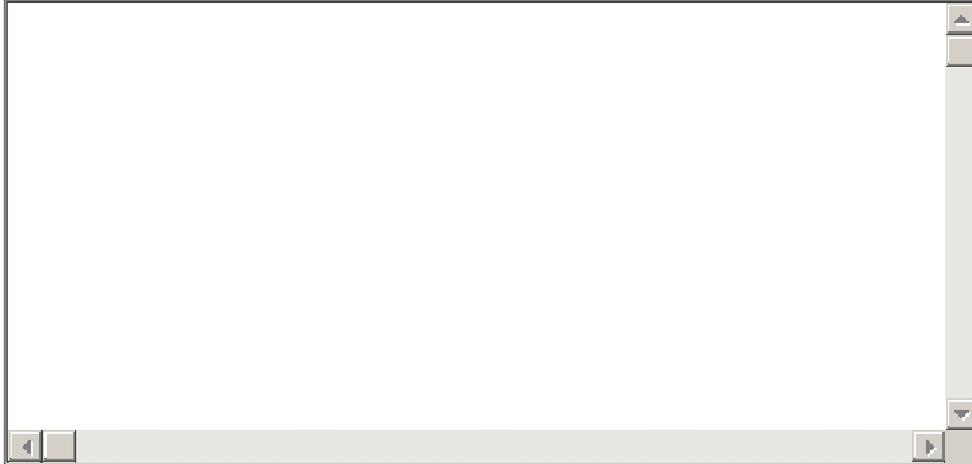
[\(Skip to Q. 53\)](#)

40. For which one or more of the following reasons have you used the unincorporated partnership form?

(Select all that apply.)

- Limited liability
- Lender requirements

- Regulatory requirements
- Tax
- Other - Please explain:

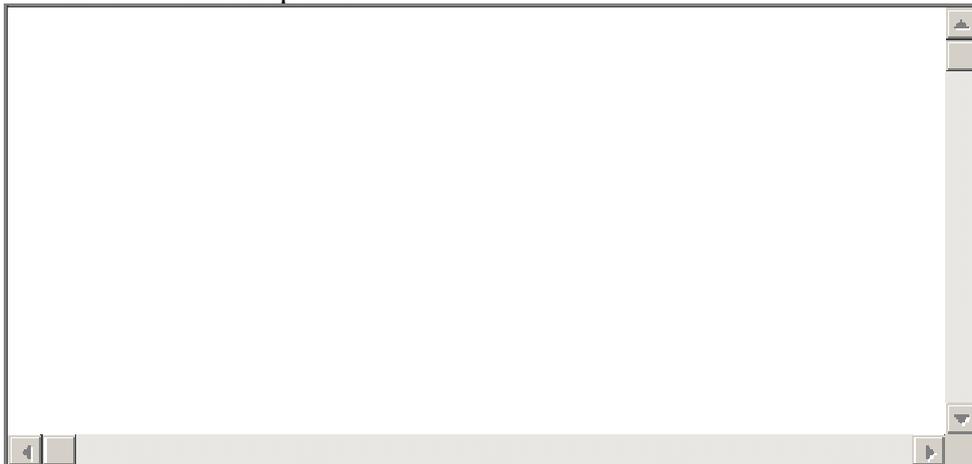


[\(Skip to Q. 58\)](#)

41. For which one or more of the following reasons have you used the trust form?

(Select all that apply.)

- Limited liability
- Lender requirements
- Regulatory requirements
- Tax
- Other - Please explain:



[\(Skip to Q. 63\)](#)

42. For which one or more of the following reasons have you used the particular unincorporated form specified?

(Select all that apply.)

- Limited liability
- Lender requirements
- Regulatory requirements
- Tax
- Other - Please explain:

[\(Skip to Q. 68\)](#)

43. What is it that you believe that you control, or have responsibility for, under the joint arrangements in the company form? [If \(a\) or \(c\) are selected, please also answer related questions 44 or 45.](#)

<input type="checkbox"/> (a) Control of a defined portion of each of the individual assets contributed to the joint arrangement. Please also answer Q. 44	44.	Have the risks and rewards of ownership of the assets you have contributed to the joint arrangement been transferred to the joint arrangement vehicle (and the assets have been removed from your financial statements)?
		<input type="checkbox"/> Yes (in full)
		<input type="checkbox"/> Yes (to the extent of other parties' interests in the joint arrangement)
		<input type="checkbox"/> No
<input type="checkbox"/> (b) Responsibility for a defined portion of the individual liabilities of the joint arrangement		

<input type="checkbox"/> (c) Control of an interest in a defined portion of the net underlying assets and liabilities. Please also answer Q. 45	45.	Have the risks and rewards of ownership of the assets you have contributed to the joint arrangement been transferred to the joint arrangement vehicle (and assets have been removed from your financial statements)?
		<input type="checkbox"/> Yes (in full)
		<input type="checkbox"/> Yes (to the extent of other parties' interests in the joint arrangement)
		<input type="checkbox"/> No
<input type="checkbox"/> (d) Control of the rights to a defined portion of individual revenue streams and responsibility for a defined portion of individual expense flows		
<input type="checkbox"/> (e) Control of an interest in a defined portion of the net performance of the activities		

46. What is the current accounting treatment of the interest in the joint arrangements you have specified (for example proportionate consolidation, equity method etc.)? Please explain:

47. Is the current treatment specified in Q. 46 appropriate to the type of joint arrangement you have entered into?

Yes

No (For example, the national accounting standard requires X but the entity considers that Y would be a better treatment). Please explain:

If you have joint arrangements other than the 'company' form, please [Go back to Q. 6](#). Otherwise [Skip to Q. 73](#).

48. What is it that you believe that you control, or have responsibility for, under the joint venture arrangements in the incorporated partnership form? If (a) or (c) are selected, please also answer related questions 49 or 50.

<input type="checkbox"/> (a) Control of a defined portion of each of the individual assets contributed to the joint arrangement. Please also answer Q. 49	49.	Have the risks and rewards of ownership of the assets you have contributed to the joint arrangement been transferred to the joint arrangement vehicle (and the assets have been removed from your financial statements)?
		<input type="checkbox"/> Yes (in full)
		<input type="checkbox"/> Yes (to the extent of other parties' interests in the joint arrangement)
		<input type="checkbox"/> No
<input type="checkbox"/> (b) Responsibility for a defined portion of the individual liabilities of the joint arrangement		
<input type="checkbox"/> (c) Control of an interest in a defined portion of the net underlying assets and liabilities. Please also answer Q. 50	50.	Have the risks and rewards of ownership of the assets you have contributed to the joint arrangement been transferred to the joint arrangement vehicle (and assets have been removed from your financial statements)?
		<input type="checkbox"/> Yes (in full)

		<input type="checkbox"/> Yes (to the extent of other parties' interests in the joint arrangement)
		<input type="checkbox"/> No
<input type="checkbox"/> (d) Control of the rights to a defined portion of individual revenue streams and responsibility for a defined portion of individual expense flows		
<input type="checkbox"/> (e) Control of an interest in a defined portion of the net performance of the activities		

51. What is the current treatment of the interest in the joint arrangements you have specified (for example proportionate consolidation, equity method etc.)? Please explain:

52. Is the current treatment specified in Q. 51 appropriate to the type of joint arrangement you have entered into?

- Yes
- No (For example, the national accounting standard requires X but the entity considers that Y would be a better treatment). Please explain:



If you have joint arrangements other than the 'incorporated partnership' form, please [Go back to Q. 6](#). Otherwise [Skip to Q. 73](#).

53. What is it that you believe that you control, or have responsibility for, under the joint venture arrangements in the particular incorporated form specified? If (a) or (c) are selected, please also answer related questions 54 or 55.

<input type="checkbox"/> (a) Control of a defined portion of each of the individual assets contributed to the joint arrangement. Please also answer Q. 54	54.	Have the risks and rewards of ownership of the assets you have contributed to the joint arrangement been transferred to the joint arrangement vehicle (and the assets have been removed from your financial statements)?
		<input type="checkbox"/> Yes (in full)
		<input type="checkbox"/> Yes (to the extent of other parties' interests in the joint arrangement)
		<input type="checkbox"/> No
<input type="checkbox"/> (b) Responsibility for a defined portion of the individual liabilities of the joint arrangement		
<input type="checkbox"/> (c) Control of an interest in a defined portion of the net underlying assets and liabilities. Please also answer Q. 55	55.	Have the risks and rewards of ownership of the assets you have contributed to the joint arrangement been transferred to the joint arrangement vehicle (and assets have been removed from your financial statements)?
		<input type="checkbox"/> Yes (in full)
		<input type="checkbox"/> Yes (to the extent of other parties' interests in the joint arrangement)
		<input type="checkbox"/> No

<input type="checkbox"/> (d) Control of the rights to a defined portion of individual revenue streams and responsibility for a defined portion of individual expense flows		
<input type="checkbox"/> (e) Control of an interest in a defined portion of the net performance of the activities		

56. What is the current treatment of the interest in the joint arrangements you have specified (for example proportionate consolidation, equity method etc.)? Please explain:

57. Is the current treatment specified in Q.56 appropriate to the type of joint arrangement you have entered into?

- Yes
- No (For example, the national accounting standard requires X but the entity considers that Y would be a better treatment). Please explain:



If you have joint arrangements other than the 'incorporated' form, please [Go back to Q. 6.](#) Otherwise [Skip to Q. 73.](#)

58. What is it that you believe that you control, or have responsibility for, under the joint venture arrangements in the unincorporated partnership form? If (a) or (c) are selected, please also answer related questions 59 or 60.

<input type="checkbox"/> (a) Control of a defined portion of each of the individual assets contributed to the joint arrangement. Please also answer Q. 59	59.	Have the risks and rewards of ownership of the assets you have contributed to the joint arrangement been transferred to the joint arrangement vehicle (and the assets have been removed from your financial statements)?
		<input type="checkbox"/> Yes (in full)
		<input type="checkbox"/> Yes (to the extent of other parties' interests in the joint arrangement)
		<input type="checkbox"/> No
<input type="checkbox"/> (b) Responsibility for a defined portion of the individual liabilities of the joint arrangement		
<input type="checkbox"/> (c) Control of an interest in a defined portion of the net underlying assets and liabilities. Please also answer Q. 60	60.	Have the risks and rewards of ownership of the assets you have contributed to the joint arrangement been transferred to the joint arrangement vehicle (and assets have been removed from your financial statements)?
		<input type="checkbox"/> Yes (in full)
		<input type="checkbox"/> Yes (to the extent of other parties' interests in the joint arrangement)
		<input type="checkbox"/> No

<input type="checkbox"/> (d) Control of the rights to a defined portion of individual revenue streams and responsibility for a defined portion of individual expense flows		
<input type="checkbox"/> (e) Control of an interest in a defined portion of the net performance of the activities		

61. What is the current treatment of the interest in the joint arrangements you have specified (for example proportionate consolidation, equity method etc.)? Please explain:

62. Is the current treatment specified in Q. 61 appropriate to the type of joint arrangement you have entered into?

- Yes
- No (For example, the national accounting standard requires X but the entity considers that Y would be a better treatment). Please explain:



If you have joint arrangements other than the 'unincorporated partnership' form, please [Go back to Q. 6](#). Otherwise [Skip to Q. 73](#).

63. What is it that you believe that you control, or have responsibility for, under the joint venture arrangements in the trust form? If (a) or (c) are selected, please also answer related questions 64 or 65.

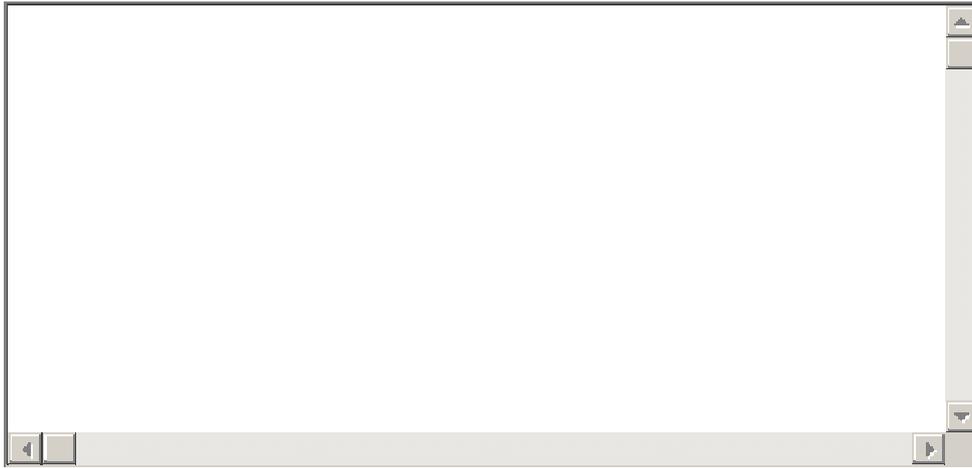
<input type="checkbox"/> (a) Control of a defined portion of each of the individual assets contributed to the joint arrangement. Please also answer Q. 64	64.	Have the risks and rewards of ownership of the assets you have contributed to the joint arrangement been transferred to the joint arrangement vehicle (and the assets have been removed from your financial statements)?
		<input type="checkbox"/> Yes (in full)
		<input type="checkbox"/> Yes (to the extent of other parties' interests in the joint arrangement)
		<input type="checkbox"/> No
<input type="checkbox"/> (b) Responsibility for a defined portion of the individual liabilities of the joint arrangement		
<input type="checkbox"/> (c) Control of an interest in a defined portion of the net underlying assets and liabilities. Please also answer Q. 65	65.	Have the risks and rewards of ownership of the assets you have contributed to the joint arrangement been transferred to the joint arrangement vehicle (and assets have been removed from your financial statements)?
		<input type="checkbox"/> Yes (in full)
		<input type="checkbox"/> Yes (to the extent of other parties' interests in the joint arrangement)
		<input type="checkbox"/> No

<input type="checkbox"/> (d) Control of the rights to a defined portion of individual revenue streams and responsibility for a defined portion of individual expense flows		
<input type="checkbox"/> (e) Control of an interest in a defined portion of the net performance of the activities		

66. What is the current treatment of the interest in the joint arrangements you have specified (for example proportionate consolidation, equity method etc.)? Please explain:

67. Is the current treatment specified in Q. 66 appropriate to the type of joint arrangement you have entered into?

- Yes
- No (For example, the national accounting standard requires X but the entity considers that Y would be a better treatment). Please explain:



If you have joint arrangements other than the 'trust' form, please [Go back to Q. 6](#).
 Otherwise [Skip to Q. 73](#).

68. What is it that you believe that you control, or have responsibility for, under the joint venture arrangements in the particular unincorporated form specified? If (a) or (c) are selected, please also answer related questions 69 or 70.

<input type="checkbox"/> (a) Control of a defined portion of each of the individual assets contributed to the joint arrangement. Please also answer Q. 69	69.	Have the risks and rewards of ownership of the assets you have contributed to the joint arrangement been transferred to the joint arrangement vehicle (and the assets have been removed from your financial statements)?
		<input type="checkbox"/> Yes (in full)
		<input type="checkbox"/> Yes (to the extent of other parties' interests in the joint arrangement)
		<input type="checkbox"/> No
<input type="checkbox"/> (b) Responsibility for a defined portion of the individual liabilities of the joint arrangement		
<input type="checkbox"/> (c) Control of an interest in a defined portion of the net underlying assets and liabilities. Please also answer Q. 70	70.	Have the risks and rewards of ownership of the assets you have contributed to the joint arrangement been transferred to the joint arrangement vehicle (and assets have been removed from your financial statements)?
		<input type="checkbox"/> Yes (in full)
		<input type="checkbox"/> Yes (to the extent of other parties' interests in the joint arrangement)
		<input type="checkbox"/> No

<input type="checkbox"/> (d) Control of the rights to a defined portion of individual revenue streams and responsibility for a defined portion of individual expense flows		
<input type="checkbox"/> (e) Control of an interest in a defined portion of the net performance of the activities		

71. What is the current treatment of the interest in the joint arrangements you have specified (for example proportionate consolidation, equity method etc.)? Please explain:

72. Is the current treatment specified in Q. 71 appropriate to the type of joint arrangement you have entered into?

- Yes
- No (For example, the national accounting standard requires X but the entity considers that Y would be a better treatment) Please explain:

If you have not answered questions about all forms described in Q. 6, please [Go back to Q. 6](#). Otherwise [Skip to Q. 73](#).

Additional Comments

73. If you have any additional comments please include them here. Additional pages may be attached if the space provided does not suffice.

Confidentiality

All responses will be treated confidentially. We would appreciate you providing your name and organisational contact details to facilitate the tracking of responses (provision of this information is optional):

First Name	<input type="text"/>
Last Name	<input type="text"/>
Company	<input type="text"/>
Country	<input type="text"/>
Phone	<input type="text"/>
Fax	<input type="text"/>
Email	<input type="text"/>

There may be a follow up on some of the questionnaire responses received with personal interviews. The purpose of these interviews is to gain a deeper understanding of the structure of joint arrangements. Would you agree to being interviewed, if requested?

- Yes
- No